



## Mining Truck Division

### TRIBOLT ANNUAL RESULTS

PRIOR YEAR

# Income Statement

## Annual

	<u>Prior Year</u>
<b>Revenue</b>	
Truck Revenue	\$72,145,000
Other Revenue	\$0
Service Revenue	\$36,202,467
<b>Total Revenue</b>	<u>\$108,347,467</u>
<b>Variable Costs</b>	
Equipment: Direct Material	\$49,410,600
Equipment: Direct Labor	\$10,180,800
Equipment: Labor Efficiency Variance	\$0
Equipment: Late Fees	\$760,000
Other Variable Costs	\$0
Services: Material & Labor	\$19,730,987
<b>Total Variable Costs</b>	<u>\$80,082,387</u>
<b>Contribution Margin</b>	<u>\$28,265,080</u>
	26%
<b>Base Costs</b>	
SG&A	\$24,600,000
Research & Development	\$0
Depreciation	\$807,143
Inventory Carrying Cost	\$1,778,438
Other Base Cost	\$0
Services: Overhead	\$4,000,000
<b>Total Base Costs</b>	<u>\$31,185,580</u>
<b>Total Operating Costs</b>	<u>\$111,267,967</u>
<b>Operating Profit</b>	<u>(\$2,920,500)</u>
	-3%
<b>Interest Expense</b>	<u>\$730,692</u>
<b>Income Before Tax</b>	<u>(\$3,651,192)</u>
	-3%

Confidential Information  
Not for External Consumption

